

# WE WANT TO GROW YOUR BUSINESS!

## **SEPTEMBER 2023**

#### Boost Your Strategies! Manufacturing Academy

The Manufacturing Academy shall host the following trainings in September, to drive your competitiveness:

Training	Description	Date
Training: Strategic Tax Compliance	<ul> <li>fundamental concepts and principles that govern both direct and indirect taxation in Kenya.</li> <li>Equipping participants with the skills to effectively manage KRA Tax Audits.</li> <li>Ensuring a comprehensive understanding of the ramifications stemming from the Finance Act, 2023 and the Finance Bill, 2023.</li> <li>Providing valuable insights and learning from significant case law decisions.</li> </ul> Participation: Ksh 30,000 + 16% VAT per person for Members & Ksh 42,000 + 16% VAT per person for non-Members	_
Training: Data Literacy & Al Essentials for Manufacturers	<ul> <li>For enquiries, contact gilbert.rutto@kam.co.ke.</li> <li>This training aims at skilling the participants with practical strategies on how they can leverage on manufacturing data to drive automation and AI that will lead to: <ul> <li>Enhanced efficiency</li> <li>Cost savings</li> <li>Enhanced decision-making</li> <li>A competitive edge through optimized processes, predictive insights and resource optimization while securing an agile and safer manufacturing environment</li> </ul> </li> <li>Participation: Ksh 45,000 + 16% VAT per person for Members &amp; Ksh 63,000 + 16% VAT per person for non-Members</li> <li>For enquiries, contact gilbert.rutto@kam.co.ke.</li> </ul>	September 2023 Click Here to Register

Training: The Analytical Process in Procurement Planning Within Manufacturing	<ul> <li>This training aims at among other areas, skilling the participants with practical strategies to be able to effectively:</li> <li>Make informed decisions effectively by leveraging analytical techniques with data-driven tools.</li> <li>Focus on ensuring the proper alignment of the procurement planning process with specified manufacturing goals.</li> <li>Adopt best practices in procurement planning to enhance efficiency and cost-effectiveness in the manufacturing industry.</li> <li>Participation: Ksh 15,000 + 16% VAT per person for Members &amp; Ksh 21,000 + 16% VAT per person for non-Members</li> <li>For enquiries, contact gilbert.rutto@kam.co.ke.</li> </ul>	27th - 28th September 2023 Click Here to Register
In-House Training	This training seeks to equip your respective team (s) with the necessary skills and knowledge to improve the company's productivity, improve on operational efficiency as well as enhancing your global competitiveness For enquiries, contact <u>gilbert.rutto@kam.co.ke</u> .	Ongoing

### Venture into new territories! Business Information & Market Development

KAM's Business Information Services (BIS) Desk shall host the following activities to strengthen and scale up trade, productivity and export market development for local industry:

Activity	Description	Date
Industrial Spares Seminar	The seminar seeks to raise awareness on the industrial spares scheme for the duty-free importation of industrial spare as replacement parts.	26th September 2023, 8.00 am - 1.00 pm
	<ul> <li>It shall expound on the following:</li> <li>Industrial spares registration guidelines and regulations.</li> <li>Application procedures, issuance of certificates.</li> <li>Actual importation of spares criteria for Bonafide manufacturers to be accorded exemption code for the duty-free importation of industrial spares.</li> </ul>	
	<ul><li>Participation:</li><li>Ksh 7540 per participant for Members</li><li>Ksh 11,600 per participant for non-Members</li></ul>	
	For enquiries, contact <u>seminars@kam.co.ke</u>	
18th Annual KAM - KAIZEN East Africa Congress	The 18th Annual KAM - KAIZEN East Africa Congress shall bring together over 150+ Attendees, 100+ Companies, 10+ Renowned Speakers, 20+ Case Studies paired along with power-packed KAIZEN trainings and benchmark tours.	September 2023,
	The exhilarating Congress shall equip and educate the attendees with the latest operational excellence methodologies to excel in the realm of operational excellence personally and professionally.	<b>Venue:</b> Simba Corporation, Aspire Centre, Westlands
	For enquiries, contact <u>kaizen@kam.co.ke</u> or <u>arthur.gichuki@kam.co.ke</u> .	<u>Click Here</u> to Register
Changamka Shopping Festival	The festival brings together local manufacturers to showcase the quality and diversity of locally manufactured goods and services.	31st October - 4th November 2023
	For enquiries, contact <u>manufacturingexpo@kam.co.ke</u> .	<b>Venue:</b> KICC <u>Click Here</u> to Register

### Take your business to the next level! KAM SME Hub

#### The KAM SME Hub shall carry out the following activities to take your business to the next level:

Activity	Description	Date
KAM SMEs Mentorship Programme 2023: Mentorship Matchmaking Forum	The KAM Mentorship Programme aims to help accelerate the growth of Manufacturing Small and Medium Enterprises (SMEs).	22nd September 2023
	In line with this we are reaching out to interested manufacturing SMEs and experts to join the mentorship	<b>Venue:</b> Golden Tulip Hotel, Westlands
	program, either as a mentee or mentor. For enquiries, contact <u>samuel.ndoria@kam.co.ke</u> .	<u>Click Here</u> to Register as a Mentor
		<u>Click Here</u> to Register as a Mentee
KAM Retired Experts Programme 2023:	KAM invites applications from Manufacturing Small and Medium Enterprises (SMEs) who need specialized skills, to benefit from the Retired Experts Programme.	21st September 2023
Retired Experts Matchmaking Forum	The expertise shall be provided by volunteer retired experts who will advise on how to sustainably grow your business.	<b>Venue:</b> Golden Tulip Hotel, Westlands
	For enquiries, contact <u>samuel.ndoria@kam.co.ke</u>	<u>Click Here</u> to Register
Virtual Regulatory Forum with KEBS	<ul> <li>KAM shall be undertaking a sensitization session in partnership with KEBS on:</li> <li>The process of product certification</li> <li>Key considerations for businesses when seeking product certification</li> </ul>	26th September 2023
	For enquiries, contact <u>samuel.ndoria@kam.co.ke</u>	

Activity	Description	Date
Process Optimization Audits	To help you achieve cost saving by optimizing your end-to- end process flow	Ongoing
	Contact ceectrainings@kam.co.ke to register.	
Circular Economy Resource Mapping	To help you reduce wastage in your facility while identifying areas of productive use of the generated waste. For enquiries, contact <u>ceecteam@kam.co.ke</u>	Ongoing
Carbon Footprint Assessment	To help you identify ways of reducing your current carbon footprint. For enquiries, contact <u>ceecteam@kam.co.ke</u>	Ongoing
In-House Environmental Compliance Training	To ensure that your organization complies with NEMA regulations and benchmark with global set standards on waste management and carbon emissions.	Ongoing
	To sign up, contact <u>ceectrainings@kam.co.ke</u>	

Centre for Energy Efficiency and Conservation (CEEC)		
Activity	Description	Date
Leading Circular Economy Training (Class Sessions & Case Studies)	<ul> <li>This training shall cover:</li> <li>Transition from a linear economic model into circular economics.</li> <li>Principles and building blocks of the circular economy.</li> <li>The policy framework for a circular economy.</li> <li>Best practices in circular economy</li> <li>Benchmarking different sectors locally and globally.</li> <li>Case studies on the implementation of circular economics.</li> </ul> Participation: Ksh 80,000 + 16% VAT per person Contact <u>ceectrainings@kam.co.ke</u> for enquiries.	25th - 27th October 2023, 8.30 am - 4.30 pm <u>Click Here</u> to Register
Clean Energy Expo and Conference	The Expo and Conference aims at showcasing innovations in Renewable Energy, Water and Wastewater Efficiency, E-Mobility, Green Building, Clean cooking as well as to bring together energy and water stakeholders to discuss various topics affecting sustainability and industrial green growth. This year's Expo and Conference is themed ' <i>Towards a low carbon</i> <i>future: Energy Conservation and Efficiency Innovations</i> .' Contact <u>reexpo@kam.co.ke</u> for enquiries.	26th - 28th September 2023 <b>Venue:</b> Sarit Expo Centre <u>Click Here</u> to Register as an Exhibitor
Energy Audits	Through the audits, we identify areas of energy use, possible areas of energy wastage and offer recommendations to reduce the energy wastage and to achieve cost saving. Contact <u>ceecteam@kam.co.ke</u> for enquiries on energy audits for your plant.	Ongoing
In-House Energy Management Training	To equip your energy committee with the required skills for achievement of energy savings. Contact <u>ceectrainings@kam.co.ke</u> to sign up.	Ongoing