



Boost Your Strategies! Manufacturing Academy

The Manufacturing Academy shall host the following trainings in March, to drive your competitiveness:

Training	Description	Date
Virtual Training: Sales Optimization and Growth through Location Intelligence	<p>This 2-day course is designed to empower sales professionals in the manufacturing industry to leverage on location intelligence and enable them and their respective organizations optimize their distribution costs, achieve sales growth and higher market penetration and levels.</p> <p>Participation: Ksh 15,000 + 16% VAT per person</p> <p>For enquiries, contact gilbert.rutto@kam.co.ke.</p>	<p>15th - 16th March</p> <p>Click Here to Register</p>
Identifying and tracking your Inventory Logistics and Warehousing Key Performance Indicators (KPI's) using Modern Tools Training	<p>This course is designed to empower inventory, warehousing and logistics professionals to leverage on modern tools available to plan, manage and track utilization of inventory available in the organization.</p> <p>Participation: Ksh 30,000 + 16% VAT per person</p> <p>To participate, contact: gilbert.rutto@kam.co.ke.</p>	<p>29th - 30th March</p> <p>Venue: Best Western Plus Hotel, Westlands</p>
In-House Trainings	<p>To equip your team with necessary skills that improve the company's competitive edge and improve its operational efficiency.</p> <p>To participate, contact: gilbert.rutto@kam.co.ke.</p>	Ongoing

Venture into new territories! Business Information & Market Development

KAM's Business Information Services (BIS) desk shall host the following activities to strengthen and scale up trade, productivity and export market development for local industry:

Activity	Description	Date
<p>Waste Management Seminar: Implementation of Extended Producer Responsibility (EPR) Regulations, 2021</p>	<p>This seminar seeks to enable participants to understand and familiarise themselves with Sustainable Waste Management Act, 2022 and the proposed Extended Producer Responsibility Regulations, 2021.</p> <p>Participation: Ksh 6,500 + 16% VAT per person</p> <p>For enquiries, contact: candy.awuor@kam.co.ke</p>	<p>9th March, 8.00 am - 1.00 pm</p> <p>Venue: Golden Tulip Hotel, Westlands</p> <p>Click Here to Register</p>
<p>Trade and Investment Mission to DRC</p>	<p>This Trade and Investment Mission seeks to help you:</p> <ul style="list-style-type: none"> • Identify export potential products for the DRC market • Strengthen distributorship networks for companies that have an already established market • Identify investment opportunities in DRC • Benchmark and learn about the DRC market • Gauge the intensity of the competition in the DRC market <p>Participation: Administrative fee of KSh 6,500 +16% VAT per person</p> <p>N/B: Participants to cater for their own flight and accommodation</p> <p>For enquiries, contact: candy.awuor@kam.co.ke</p>	<p>22nd - 26th May</p> <p>Venue: Kinshasa, DRC</p> <p>Click Here to Register</p>

Take your business to the next level!
KAM SME Hub

The KAM SME Hub shall carry out the following activities to take your business to the next level:

Activity	Description	Date
Ethical Leadership and Corporate Governance Workshops for SMEs	<p>The workshops are designed to equip SMEs with knowledge and skills to develop and implement effective leadership policies and structures that promote transparency and accountability with the aim of preventing and eliminating corruption within their operations and value chain.</p> <p>Nairobi: 22nd – 23rd March 2023, 8.00 am – 4.00 pm, Movenpick Hotel</p> <p>Nakuru: 26th – 27th April 2023, 8.00 am – 4.00 pm</p> <p>Kisumu: 24th – 25th May 2023, 8.00am - 4.00 pm</p> <p>Mombasa: 28th – 29th June 2023, 8.00 am – 4.00 pm</p> <p>For enquiries, contact nduta.ndirangu@kam.co.ke or info@globalcompactkenya.org</p>	<p>Click Here to Register for the Nairobi Workshop</p>

Optimize your processes!

Centre for Green Growth and Climate Change (CGGCC)

Activity	Description	Date
Certified Energy Manager (CEM) Programme	<p>To enable industry professionals to become more aware of and effective at identifying and implementing the best energy management strategies.</p> <p>Participation: Ksh 176, 000 + 16% VAT per person</p> <p>For enquiries, contact cectrainings@kam.co.ke</p>	27th - 31st March 2023
Call for Participation: 19th Annual Energy Management Awards (EMA)	<p>EMA seeks to raise awareness on energy management, renewable energy and water efficiency, as well as recognize and celebrate excellence among industrial, commercial, and public institutions and organizations in Kenya.</p> <p>For enquiries, contact ema@kam.co.ke</p>	Ongoing
Process Optimization Audits	<p>To help you save on costs by optimizing your end-to-end process flows</p> <p>For enquiries, contact ceecteam@kam.co.ke</p>	Ongoing
Circular Economy Resource Mapping	<p>To help you reduce wastage in your facility while identifying areas of productive use of the generated waste.</p> <p>For enquiries, contact ceecteam@kam.co.ke</p>	Ongoing
Carbon Footprint Assessment	<p>To help you identify ways of reducing your current carbon footprint.</p> <p>For enquiries, contact ceecteam@kam.co.ke</p>	Ongoing

Centre for Energy Efficiency and Conservation (CEEC)

Activity	Description	Date
Energy Audits	<p>Through the audits, we identify areas of energy use, possible areas of energy wastage and offer recommendations to reduce the energy wastage and to achieve cost saving.</p> <p>Contact ceecteam@kam.co.ke for enquiries on energy audits for your plant.</p>	Ongoing
In-House Energy Management Training	<p>To equip your energy committee with the required skills for achievement of energy savings.</p> <p>Contact ceetrainings@kam.co.ke for enquiries.</p>	Ongoing
In-House Environmental Compliance Training	<p>To ensure that your organization complies with National Environmental Management Authority (NEMA) regulations and benchmark with global set standards on waste management and carbon emissions.</p> <p>Contact ceetrainings@kam.co.ke to register.</p>	Ongoing

Re-skill and re-tool through the TVET Program

To promote skills development in industry, KAM's TVET Programme shall hold the following activities:

Activity	Description	Date
Linkage to Jobs – Job Matching opportunities	<p>Interested in entry level talent for either casual labour or fulltime employment? Reach out to our team for matching on the same. We provide industry ready talent who have been trained on work readiness.</p> <p>We also provide interns to support you during the transitions or when you require talent to coach before transitioning to employment.</p> <p>For enquiries, contact tvvet@kam.co.ke.</p>	Ongoing
Linkage to Jobs – Business Opportunity Forums	<p>Using technology, we provide KAM members with talent to support product distribution as brand ambassadors and product distributors. These ambassadors use an online app to link your goods to the market at a commission.</p> <p>Value Proposition: You provide meaningful jobs for young people while supporting market access of your product sales at a competitive price.</p> <p>For enquiries, contact tvvet@kam.co.ke</p> <p>Nakuru region contact: sandraglory.moenga@kam.co.ke</p> <p>Meru region contact: millicent.kaimenyi@kam.co.ke</p> <p>Eldoret region contact: purity.gachugu@kam.co.ke</p>	<p>14th - 15th March</p> <p>6th - 7th March</p> <p>9th - 10th March</p>

<p>Business Development Services Programme</p>	<p>Interested in mentoring young entrepreneurs? Here is your opportunity. The Business Development Services Programme links TVET graduates to various stakeholders (government, regulators, industry) to provide information on how to successfully run businesses.</p> <p>You will have the opportunity to share your business knowledge and expertise in an interactive platform.</p> <p>For enquiries, contact tvvet@kam.co.ke</p> <p>Nakuru region contact: sandraglory.moenga@kam.co.ke</p> <p>Meru region contact: millicent.kaimenyi@kam.co.ke</p>	<p>16th March</p> <p>8th March</p>
<p>Gender Mainstreaming</p>	<p>To support gender mainstreaming, we shall host gender forums across 8 regions, kicking off with the International Women’s Day on 8th March 2023, whose theme is “DigitALL: Innovation and Technology for Gender Equality”, and run through to April 2023.</p> <p>This shall include:</p> <ul style="list-style-type: none"> • Joint industry engagement forums on gender mainstreaming (open discussions on how to mainstream gender in our workplaces while leaving no one behind). • Trainings on safeguarding and gender mainstreaming for industry HR managers and Health and Safety point persons. • Innovation forums – linking industry to technical training institution innovations for cross learning and commercialization. <p>For enquiries, contact tvvet@kam.co.ke</p>	<p>Ongoing</p>
<p>Job Summit</p>	<p>To bring together stakeholders in the skills and job creation agenda for young people.</p> <p>For enquiries, contact: tvvet@kam.co.ke</p>	<p>29th - 30th March</p>