



WE WANT TO GROW YOUR BUSINESS!

OCTOBER 2022



Boost Your Strategies! Manufacturing Academy

The Manufacturing Academy shall host the following trainings in August, to drive your competitiveness:

Training	Description	Date
Virtual Training: Building a Customer Central Culture and Relationship	<p>This two-day program shall take participants through the process of understanding the value of customers to their business, the need to adopt a customer central culture and the ROI of going beyond customer expectation.</p> <p>Participation: Ksh 15,000 + VAT per person (Corporate Rates Available for 5 or more participants)</p> <p>To participate contact: gilbert.rutto@kam.co.ke.</p>	6th - 7th October 2022
In-house Training Program of Choice (Fully Customized/tailor made)	<p>This is a carefully and mutually customized training program of your choice, and for any of your teams, to be conducted at your facility or preferred venue.</p> <p>It seeks to empower your team to increase productivity, quality standards, minimize and eliminate wastage resulting in enhanced return on investments.</p> <p>Participation: Corporate rates available for 5 or more participants.</p> <p>To participate, contact: gilbert.rutto@kam.co.ke.</p>	As per your schedule

Venture into new territories! Business Information & Market Development

KAM's Business Information Services (BIS) desk shall host the following activities to strengthen and scale up trade, productivity and export market development for local industry:

Activity	Description	Date
Changamka Shopping Festival	<p>We invite you to showcase your products at the Changamka Shopping Festival.</p> <p>For more information, contact: manufacturingexpo@kam.co.ke</p>	<ul style="list-style-type: none"> Nairobi: 1st - 5th November 2022, KICC Kisumu: 1st - 4th December 2022, Aga Khan Hall

Take your business to the next level! KAM SME Hub

The KAM SME Hub shall carry out the following activities to take your business to the next level:

Activity	Description	Date
KAM SMEs Mentorship Programme 2022: Call for Mentors and Mentees	<p>KAM has developed a Mentorship Programme to accelerate the growth of manufacturing SMEs.</p> <p>In line with this, we are reaching out to interested manufacturing SMEs to join the mentorship program and receive guidance from industry experts, to accelerate your growth.</p> <p>For more information, contact nduta.ndirangu@kam.co.ke or smes@kam.co.ke</p>	<ul style="list-style-type: none"> Click Here to Register as a Mentee Click Here to Register as a Mentor
Do you need experts to scale up your business?	<p>KAM invites applications from Manufacturing Small and Medium Enterprises (SMEs) who need specialized skills, to benefit from the Retired Experts Programme (REP).</p> <p>The expertise shall be provided by volunteer retired experts who will advise you on how to sustainably grow your business.</p> <p>For more information, contact nduta.ndirangu@kam.co.ke or smes@kam.co.ke</p>	Click Here to Register

Are you a retired manufacturing expert? Participate in the Retired Expert Program (REP)

KAM invites you to participate in the Retired Expert Program (REP).

[Click Here](#) to Register

Under the program, volunteer experts and executives, who are either retired or taking time off work and have experience in the manufacturing sector, advise manufacturing SMEs on how to sustainably grow their organizations. As a retired expert, you shall share your knowledge while gaining new insights and increasing your network.

For more information, contact nduta.ndirangu@kam.co.ke or smes@kam.co.ke

Optimize your processes!

Centre for Green Growth and Climate Change (CGGCC)

Activity	Description	Date
Virtual: Certified Measurement Verification Professional Training	<p>This training seeks to equip participants with knowledge and skills to measure energy usage in their facilities, verify energy savings achieved through implementation of projects, evaluate, and prioritize to prioritize energy saving and renewable energy projects.</p> <p>Participation: Ksh 186, 000 + VAT per person</p> <p>For enquiries, contact cectrainings@kam.co.ke</p>	11th - 13th October 2022
Certified Energy Manager (CEM) Training	<p>This training seeks to enable industry professionals to become more aware of and effective at identifying and implementing the best energy management strategies.</p> <p>Participation: Ksh 176, 000 + VAT per person</p> <p>For enquiries, contact cectrainings@kam.co.ke</p>	7th - 11th November 2022
Process Optimization Audits	<p>To help you save on costs by optimizing your end-to-end process flows</p> <p>For enquiries, contact ceecteam@kam.co.ke</p>	Ongoing
Circular Economy Resource Mapping	<p>To help you reduce wastage in your facility while identifying areas of productive use of the generated waste.</p> <p>For enquiries, contact ceecteam@kam.co.ke</p>	Ongoing
Carbon Footprint Assessment	<p>To help you identify ways of reducing your current carbon footprint.</p> <p>For enquiries, contact ceecteam@kam.co.ke</p>	Ongoing

Centre for Energy Efficiency and Conservation (CEEC)

Activity	Description	Date
Clean Energy Conference and Expo	<p>The Expo aims to showcase the innovations in the clean energy market and link up users with financial institutions in clean energy.</p> <p>Participation:</p> <p>3m*3m Exhibition booth – Kshs 125,000 + VAT per booth</p> <p>Contact ceecteam@kam.co.ke to exhibit or sponsor.</p>	<p>1st - 5th November 2022 KICC</p> <p>Click Here to Book a Booth</p>
Energy Audits	<p>Through the audits, we identify areas of energy use, possible areas of energy wastage and offer recommendations to reduce the energy wastage and to achieve cost saving.</p> <p>Contact ceecteam@kam.co.ke for enquiries on energy audits for your plant.</p>	Ongoing
In-House Energy Management Training	<p>To equip your energy committee with the required skills for achievement of energy savings.</p> <p>Contact ceectrainings@kam.co.ke for enquiries.</p>	Ongoing
In-House Environmental Compliance Training	<p>To ensure that your organization complies with National Environmental Management Authority (NEMA) regulations and benchmark with global set standards on waste management and carbon emissions.</p> <p>Contact ceectrainings@kam.co.ke to register.</p>	Ongoing

Re-skill and re-tool through the TVET Program

To promote skills development in industry, KAM's TVET Programme shall hold the following activities:

Activity	Description	Date
Manufacturers' Open Forums	<p>The TVET team shall conduct manufacturers' open forums in Nairobi, Machakos, Eldoret, Kisumu and Nyamira.</p> <p>More details shall shared in due course.</p> <p>To register and for more information, contact tvvet@kam.co.ke.</p>	October - November 2022
Job matching bazaars	<p>Interested in interviewing TVET graduates for your industry?</p> <p>Participate in our job bazaars today!</p> <p>Lower Eastern/Machakos region contact: tvvet@kam.co.ke / miranda.pendo@kam.co.ke</p> <p>Nairobi region contact: sandraglory.moenga@kam.co.ke</p> <p>Nyeri County contact: joan.mbuvi@kam.co.ke</p> <p>Meru region contact: millicent.kaimenyi@kam.co.ke</p> <p>Mombasa region contact: suzy.nzuki@kam.co.ke</p>	<p>26th October 2022</p> <p>7th October 2022</p> <p>19th October 2022</p> <p>13th & 18th October 2022</p> <p>27th October 2022</p>
Occupational Safety and Health (OSH) Industry Assessments	<p>The TVET team:</p> <ul style="list-style-type: none"> • Conducts industry assessments to support industries align to Occupational Safety and Health requirements prior to taking in attachees and interns. • Offers advisory on relevant policies required to support industries in taking up attachees and interns. We encourage you to take up an assessment today! <p>To request for an assessment, contact miranda.pendo@kam.co.ke or cooperativedvt@kam.co.ke</p> <p>Nyanza/North Rift regions contact: candy.awuor@kam.co.ke</p> <p>Nairobi/Kiambu regions contact: collette.ochieng@kam.co.ke</p>	Ongoing