



Helping You Achieve Strategic Excellence!

May 2022



1. Maximize your Potential with the Manufacturing Academy!

Employment Contracts in Today's Work Environment 18th - 19th May 2022

This 2-day training shall provide HR directors, managers, individuals responsible for union affairs and HR teams with insights on:

- ✓ Rights of the employee and obligations of the employer in an employment contract
- ✓ Improved managerial skills in handling employment contracts, redundancies, and separation with minimum disruptions
- ✓ Legal implications of various actions
- ✓ New labour laws and emerging issues around employment contracts

Participation Fee: KES 30,000 + VAT per person
(Corporate rates available for 5 or more nominees)

Book your slot through manufacturingacademy@kam.co.ke

Predictive Tax Compliance: Navigating the Path for Manufacturers 26th - 27th May 2022

This 2-day program will enlighten CFOs/Finance Directors, Tax Directors & Managers, Supply Chain/Logistics/Procurement Officers, Financial Controllers, Accounts Managers, Payroll/Pension/HR and Finance Teams on:

- The concept and principle behind direct and indirect taxation in Kenya
- How to manage KRA audits
- Detailed review of the significant technical requirements on, among others, CIT, Employee Taxes, Customs, VAT, Excise Duty and Case Laws relevant to the manufacturing business
- The implications of the Finance Act, 2021, Finance Bill and other relevant bill(s) as well as tax implications on decided case(s)
- Current trends and emerging issues that have arisen lately with regards to the subject of tax within the Manufacturing industry

Participation Fee: KES 30,000 + VAT per person
(Corporate rates available for 5 or more nominees)

Book your slot through manufacturingacademy@kam.co.ke

Integrating Sustainable Development Goals (SDGs) & Leveraging on Analytics to achieve your Triple Bottom Line 25th May 2022

This is a power breakfast session for CEOs/ MDs, COOs/ GMs/ CFOs, unit heads who have strategic control but not necessarily an ownership stake, teams responsible for corporate strategy/senior business managers and teams. The session shall provide insights on:

- > SDG tools to manufacturers
- > Guide on mapping respective impact to customers, society, and the environment
- > Identification of improvement areas and new opportunities for business exploration
- > Road map to achieve the desired transformation and set goals/objectives

Participation Fee: KES 10,000 + VAT per person
(Corporate rates available for 5 or more nominees)

Book your slot through manufacturingacademy@kam.co.ke

Business Growth Program (BGP)

May - October 2022

2 days per module

BGP comprises of 3 key blocks of business strategic thinking:

- Where are we now?
- Where are we going?
- How do we get there?

The 6-modules program is centred on the reality of your business – your current challenges, your opportunities, your future goals, and ambitions.

The 2022 BGP will focus on the 4P's organizations require to thrive (People, Processes, Profits & Partnerships) through the following modules:

- Business Growth Strategy
- Product Management & Diversification Strategies
- Market Development & Implementation Strategies
- Manufacturing Finance Management
- Strategic Supply Chain Management
- Human Resource Management

Target Group?

- ✓ CEOs/Managing Directors
- ✓ Unit heads of privately owned businesses who have strategic control but not necessarily an ownership stake
- ✓ Teams responsible for Corporate Strategy, Senior Managers and teams

Participation Fee: KES 120,000 + VAT per person
(Fee covers all the 6 modules)

Sign up now for all the Business Growth Program and get a 10% discount on the total cost.

For more information, please contact manufacturingacademy@kam.co.ke

2. Connect with Technically Skilled Staff with the TVET Program!

Industry training slots for Cooperative Vocational

To participate in the in-company training under the Cooperative TVET (CTVET) program, contact candy.awuor@kam.co.ke or miranda.pendo@kam.co.ke. CTVET seeks to reduce skills mismatch with industries and technical training institutions, both used as training centres for the following courses:

- Industrial Mechatronics
- Automotive Mechatronics
- Commercial and Agricultural Vehicle Mechatronics
- Refrigeration and Cold Store Mechatronics
- Automotive Technician
- Plant Technician

Contact cooperativedvt@kam.co.ke for more details or an industry visit

DOSH Industry Assessment

Would you like to participate in the Cooperative TVET?

We conduct industry assessments to support industries align to Occupational Safety and Health requirements. We also advice on relevant policies required to support industries in taking up attachees and interns.

To request for an assessment, please email miranda.pendo@kam.co.ke

Industry Awareness Forums

Industry awareness forums on the TVET program will be done in Eldoret, Kisumu, Machakos, Mombasa, Meru, Nakuru, Nairobi, Nyeri, Nakuru in April and May 2022.

Contact tvvet@kam.co.ke to register or get dates for each region

Job Bazaar 20th May 2022

We're calling on Human Resource (HR) professionals to the Nairobi Job Bazaar!

Meet and interview entry level technical talent!

To register, email sandraglory.moenga@kam.co.ke

3. Attain Sustainable Growth with the KAM SME Hub!

A 2-day workshop to equip SMEs to enhance financial management and product costings.

Contact nduta.ndirangu@kam.co.ke or smes@kam.co.ke for inquiries

Manufacturing Finance Management

25th - 26th May 2022

State Backed Credit Guarantee Fund

5th May 2022

KAM hosted a MSME virtual forum to demystify and increase uptake of the Credit Guarantee Fund Scheme.

KAM SME Hub will host a virtual SME Bootcamp. The objective of the bootcamp will be:

1. To disseminate various regulatory requirements
2. Establish better engagements between KAM SMEs and Government regulatory bodies
3. Enhance compliance of SMEs towards regulatory requirements

KAM invites you to a Study Visit to Mcdave Factory, Mcdave is a contract manufacturer that focuses on home and personal care products.

To register for the study tour, click on the link <https://forms.office.com/r/aaDEuG50pM>

SME Study Tour

30th June 2022

Virtual SME Boot Camp

Starting April

Contact nduta.ndirangu@kam.co.ke or smes@kam.co.ke to participate

4. Optimize your Processes with the Centre for Green Growth and Climate Change (CGGCC)



**Process Optimization
Audits: Ongoing**



**Circular Economy Resource
Mapping: Ongoing**



**Carbon Footprint
Assessment: Ongoing**

Reach out to ceecteam@kam.co.ke to register and we'll assist you achieve cost saving by optimizing your end-to-end process flows



Register now via ceecteam@kam.co.ke for help on reducing wastage in your facility & identifying areas of productive use of the generated waste



Contact ceecteam@kam.co.ke to register and we'll help you identify ways of reducing your current carbon footprint



5. Walk the Energy Conservation Journey with the Center for Energy Efficiency and Conservation!

Activity & Date	Description	Fee & Contact
Certified Measurement & Verification Professional (CMVP) 10 th - 12 th May 2022	This is a 3-day training in partnership with the Institute of Energy Professionals Africa (IEPA), on behalf of the Association of Energy Engineers (AEE). The training aims to equip the technical personnel with detailed knowledge to measure, verify and evaluate metrics for prioritizing investment in energy, water & demand management, and renewable energy projects.	Fee: KES 186,000 plus VAT per participant Contact ceectrainings@kam.co.ke to register
Solar T3 Training 16 th - 20 th May 2022	The 5-day training shall include practical on-site session on Strathmore's proprietary 600 kWp grid parallel PV system, the first one in Kenya with a Power Purchase Agreement (PPA). The training covers technical planning, design, and cost calculations for larger Photovoltaic (PV) systems.	Contact ceectrainings@kam.co.ke to register
Energy Audits: Ongoing	Identify areas of energy use, possible areas of energy wastage and offer recommendations to reduce the energy wastage and to achieve cost saving.	Contact ceecteam@kam.co.ke for enquiries
In-House Energy Management Training: Ongoing	Equip your energy committee with the required skills for achievement of energy efficiency.	Contact ceectrainings@kam.co.ke to register

In-House Environmental Compliance Training Ongoing	Ensure your organization complies with NEMA regulations and benchmark with global set standards on waste management and carbon emissions.	Contact ceectrainings@kam.co.ke to register
Energy Management Awards 8 th July 2022	Recognise organisations for excellence in energy efficiency, renewable energy and water efficiency. The Gala Night is scheduled for 8 th July 2022.	To participate or sponsor contact ceecteam@kam.co.ke
Clean Energy Expo and Conference 6 th - 7 th July 2022	Showcase modern and clean energy technologies and discussions around the emerging trends on green and clean energy. The event is scheduled for the 6 th and 7 th of July 2022.	To participate or sponsor reach out to rexpo@kam.co.ke or ceecteam@kam.co.ke
Certified Carbon Auditing Professional 2 nd - 3 rd June 2022	Obtain skills in carbon auditing, useful for factory employees and consultants.	Reach out to ceectrainings@kam.co.ke

6. Expand into New Markets with the Business Information & Market Development Desk!

	Description	Contact
Food & Chemicals Product Labelling Workshop 11 th May 2022	<p>Manufacturers exporting food and chemical products – cosmetics - to Uganda and other Partner States have been experiencing challenges due to their labels not complying to the labelling requirements as provided in the standard.</p> <p>Venue – TBC</p>	<p>Contact seminars@kam.co.ke to register for the sensitization workshop</p>
Changamka Shopping Festival, Mombasa 2 nd to 5 th June 2022	<p>Invitation to Exhibit in Changamka Shopping Festival Mombasa:</p> <ul style="list-style-type: none"> - Connect with unique visitors under one roof - Showcase your products - Build on the value provided through our promotional campaigns - Unlock prospective customers - Increase your brand awareness - Network 	<p>Write to us on manufacturingexpo@kam.co.ke</p>